RDMINFINITY

CASE STUDY



How Specter Off-Road Moved Decades of Custom Programming to MVsharp with RDM Infinity

BUILT FOR THE ROAD AHEAD

More than 40 years of Land Cruiser expertise supported by a platform built for what comes next.

Specter Off-Road began in 1982 when Marv and Kay Spector started selling Toyota Land Cruiser parts from a spare bedroom in their home. The business quickly outgrew the bedroom, then the storage containers in their backyard, and eventually several buildings. Today, SOR ships Land Cruiser parts around the world and maintains a collection of more than 50 rare and historic vehicles.

For close to 30 years, a highly customized MultiValue system supported SOR's day-to-day operations. It was stable, secure, and shaped around the way the company worked. But as the long-term direction of the legacy platform became less certain, SOR chose to move before limited options around licensing, support, and technology forced the decision.

With RDM Infinity, SOR moved to MVsharp, preserving the custom programming it depended on while gaining a more agile platform, a path to new integrations, and a support team that responds when help is needed.



THE CHALLENGE

An Uncertain Path Forward

SOR's Unix-based environment had served the company well, but its future was becoming harder to predict. SOR wanted to make the move on its own timeline rather than wait until support, licensing, and technology constraints made the decision for them.

Decades of Custom Programming

SOR's system had been built and refined over many years by people who understood the business from the inside. The next platform needed to support those established workflows without requiring the company to rebuild everything from scratch.

Support That Matched the Business

SOR needed more than an annual license renewal and a complicated support process. The team wanted active support from people who knew its environment, responded quickly, and were genuinely easy to work with.



Specter Off-Road

www.sor.com/

SOLUTION

RDM Infinity moved SOR to MVsharp, giving the company a Windows-based environment while preserving the programs and business logic it had built over decades. The work focused on flexibility, custom programming, and a support model designed around SOR's actual needs.

An Agile MVsharp Foundation

MVsharp provided the compatibility SOR needed for its existing programs, along with the flexibility to adapt when the new environment handled a workflow differently. RDM could make changes quickly and continue shaping the platform around how SOR operates.

Custom Programming for SOR

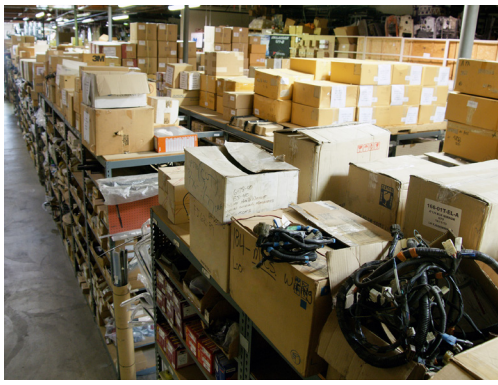
RDM carried forward business-critical code and added the functionality SOR needed. This allowed SOR to keep the processes that worked while gaining more flexibility to adjust and expand the system over time.

Responsive Support

RDM supported the transition and continues to support SOR's environment directly. Instead of navigating multiple support layers, SOR works with a responsive team that understands its system and can address software, hardware, maintenance, and technical needs.

A Path to New Integrations

MVsharp gives SOR access to current technologies and APIs. One priority is a UPS API integration that could replace manually imported shipping tables with real-time quotes, giving SOR a more efficient way to manage shipping costs and serve customers.



"I don't think in all of my career I've worked with a company so easy to work with."

Adam Sleman,
CREATIVE DIRECTOR, SPECTER OFF-ROAD

IMPLEMENTATION + RESULTS

CONTINUITY WITHOUT A COMPLETE REBUILD

Specter retained the custom programs and workflows its team relies on while moving into an environment better positioned for long-term support and development.

A BETTER SUPPORT EXPERIENCE

SOR now has direct access to a responsive RDM team that understands its environment and can move quickly when help is needed.

AGILITY FOR CUSTOM NEEDS

MVsharp gives RDM the flexibility to adjust and extend the platform around SOR's specific requirements instead of forcing the business into a standard system.

A FOUNDATION FOR WHAT COMES NEXT

SOR can pursue APIs and new development tools, including real-time UPS shipping quotes, without walking away from the business logic it has built over decades



Moving to MVsharp gave Specter Off-Road a practical path forward. The company preserved the custom programming that supports its day-to-day business, gained a platform flexible enough to evolve with its needs, and established a more responsive support relationship with RDM Infinity. The move also gives Specter room to connect its trusted internal processes with new tools and APIs. After more than 40 years of adapting to the needs of Land Cruiser owners around the world, SOR now has a technology foundation that can adapt with it.

At RDM Infinity, we work with the system you have to create the solution you need. We extend the value of MultiValue investments with custom solutions that improve performance, support productivity, and grow with the business.

***At RDM Infinity,** we work with the system you have to create the solution you need. Our mission is to extend the value of your MultiValue investment by enhancing the systems you already have in place. We understand that one size never fits all — so we won't box you in with a prefab package that's designed to solve somebody else's problems. We design custom solutions that grow with you. We understand the power of MultiValue software, and we know how to adapt your legacy software to elevate performance, boost productivity, and meet the demands of the customers you serve.*